

# Practical Example

## Electrical Installation at AUDI HUNGARIA MOTOR Kft.



With the establishment of wholly owned subsidiary AUDI HUNGARIA MOTOR Kft. Audi and Volkswagen Group laid the foundation for its production in Hungary.

Since the beginning of 2016, the Hungarian team of Leadec has been carrying out a new electrical installation contract for AUDI HUNGARIA MOTOR Kft. in Győr. The contract includes the electrical implementation of power supply for production and equipment out by approximately 30 employees.

For example, the industrial service provider builds and installs lighting systems indoor on the shop floor and outdoor on the plant's premises as well as data networks, electrical control cabinets and air conditioning systems.

### Key facts

- **Customer:** AUDI HUNGARIA MOTOR Kft.
- **Scope of services:**  
Electrical installation
- **Site:** Győr, Hungary
- **Numbers of employees:** about 40

## Challenges

- **Coordination and short-term planning**  
It is a permanent challenge for the team to continuously adapt their activities to the work and processes of the customer

## Success factors

- **Take advantage of synergies**  
Since the employees of Leadec have been constantly present at the Audi site Győr from the very first day, due to different kinds of contracts, they know the customer's standards and expectations
- **Trusting cooperation**  
Due to the consistently good work of the Leadec team on site, the contract was extended for another two years

## Benefit for our customer

- **Consistent positive development**  
*"We constantly strive to further improve our performance. Thanks to our experienced and skilled local team, the customer receives the quality of work which he expects – at a reasonable price-performance ratio. At the same time, we are very much pleased about the long-term collaboration and great partnership with our local customer as well as the good working conditions for our employees"*

**Szeiber Zsolt, manager electrical installations at Leadec**