

Practical Example

Supports for Ford's Logistics Activities



Avon Lake, Ohio, USA- Leadec provides vehicle processing and yard management services for Ford's North American operations. In addition to managing select services at Michigan Assembly Plant, Leadec now supports Ford Ohio Assembly Plant in Avon Lake. The plant produces Ford E-Series Cutaway and Chassis models as well as the F-650 and F-750.

Key facts

- **Customer:** Ford
- **Scope of services:** Inspection, inventory management of new vehicles, loading and unloading of railcars
- **Site:** Ohio, USA

Challenges

- **Complex service portfolio**

Leadec is responsible for the first steps in delivering the vehicles from the plant to the customer, including: loading and unloading trains and staging car haulers as well as delivering the vehicles to three different upfitters – all which are within 10 miles of the plant. Furthermore, the industrial services provider is responsible for acceptance, vehicle inspection, on-site and off-site inventory management, and launch support

Success factors

- **Long-term relationship**

The automotive team of Leadec is familiar with Ohio Assembly because it has been in charge of technical cleaning there for 7 years

- **Take advantage of synergies**

“We are very pleased about this contract. Because of our comprehensive experience and efficient way of working, we were able to prepare an attractive and suitable offer”

Peter Holcombe, Director of Business Development at Leadec

Benefit for our customer

- **Real-time data management**

An advantage for Ford is the use of AVAILS, a suite of third party IT solutions designed to provide leading edge solutions in a variety of logistics disciplines. The system features electronic interfaces and allows customer-specific reporting as well as real-time data management.

- **Cost savings**

It makes faster, more efficient vehicle coordination possible, which results in cost savings and operational excellence.

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