

## Media Release

### **Leadec achieves over €1bn in sales for the first time in 2022**

**Stuttgart/Germany, 04/27/23 – Leadec achieved record sales of 1.129 billion euros in fiscal year 2022 and successfully continued its strategic growth. On the one hand, around 90 percent of orders from existing customers were extended, while on the other hand the company strengthened its core business with new services related to electric mobility, sustainability, and the smart factory.**

“The past three years with their numerous market disruptions have shown that Leadec has a resilient business model and is pursuing the right strategy. In addition, the high transformation pressure in our customers’ industries is leading to a new outsourcing dynamic in the production area, as the core of value creation is increasingly shifting to other areas,” says Markus Glaser-Gallion, CEO of Leadec.

Leadec’s total output increased by 20% to 1.129 billion euros in fiscal year 2022. All three divisions – Europe, Asia, and the Americas – grew at double-digit percentage rates. The successful diversification means that the company now generates more than 40 percent of its sales in manufacturing industries outside the automotive industry.

### **Focus on employees and safety**

The growth course is also reflected in the workforce. Last year, it grew by almost 2,000 employees to a total of more than 22,000. Particularly in the Americas and Asia, personnel were added in connection with new orders.

Leadec attaches particular importance to occupational health and safety. The “Safety – It’s your life” program embeds the corresponding culture at all levels. At 1.2, the number of occupational accidents per million hours worked reached a record low in 2022 and was again significantly lower than the industry average.

### **Growth areas: electric vehicles and integrated FM**

“We are proactively developing our service offering to respond to current trends in production. The most important developments at the moment are the electrification of mobility, new outsourcing models, decarbonization and digitization of factories. In all these areas, we support our customers in their transformation and have built up comprehensive expertise,” adds Markus Glaser-Gallion.

In the field of electric vehicles, Leadec offers services along the entire value chain and has established itself in particular as a technical service specialist for greenfield projects in the battery sector. Since 2019, Leadec has already established an expert center for new battery-related services in Hoyerswerda.

As regards integrated facility management, Leadec received the largest order in the company's history from an international technology company for 30 sites in North and South America in the reporting year. With its technical focus and insights into over 300 production sites worldwide, the service specialist clearly stands out from traditional facility management providers.

### **Supporting customers with sustainability and the smart factory**

With its "Green Factory Solutions," Leadec supports its industrial customers on their way to decarbonization and a circular economy. This comprises sustainable services that complement and expand Leadec's portfolio in all service areas – from recording the carbon footprint to supporting energy audits and installing photovoltaic systems.

The Smart Factory Group is continuously expanding the range of digital services. The focus is currently on factory analytics services and integrated production control and optimization. These are Internet of Things (IoT) solutions that analyze machine data and build a bridge to the services. Smart condition monitoring, for example, can identify maintenance requirements at an early stage and initiate predictive maintenance.

### **About Leadec**

Leadec is the leading global service specialist for factories across their entire life cycle and related infrastructure. The company, which is headquartered in Stuttgart, employs about 22,000 people worldwide. In 2022 Leadec earned sales of more than EUR 1,1 billion. Leadec has been supporting its customers along the entire production supply chain for more than 60 years and is based at more than 300 sites, often directly at the customers' plants and facilities.

Leadec's global services comprise: Engineer (Production Planning & Optimization, Automation and Production IT), Install (Electrical Installation, Mechanical Installation and Relocation), Maintain (Production Equipment Maintenance and Technical Cleaning), Support (Technical Facility Management, Infrastructural Facility Management and Logistics) as well as other local services. The Leadec.os digital business platform is used to record all processes end-to-end and integrate further digital services.

For more information about Leadec go to: [www.leadec-services.com](http://www.leadec-services.com)

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