

Media Release

Leadec partners with Microsoft to provide IIoT-driven value for the shop floor

Stuttgart, Germany, 11/03/2022 – Leadec, a leading global service specialist for factories, partners with Microsoft to help factories reach the next level of performance with IIoT-driven services based on the Microsoft Cloud Platform.

“The sweet spot of value creation is where IT meets OT. That’s exactly where Leadec works with factory managers to improve the performance of their production facilities. Many see the potential of IIoT-based solutions but are finding it difficult to get started. That’s why we offer them a risk-free process towards scalable value creation,” explains Markus Hucko, COO of Leadec.

Today, Leadec is announcing a new collaboration with Microsoft to help customers unlock the huge potential of IIoT-based solutions, e.g. increasing factory output and quality while reducing costs and inventory. Leadec has been supporting its customers in the manufacturing industries for 60 years and brings a wealth of experience in IT for the shop floor as well as expertise in production facilities. Microsoft Azure IoT services offers the optimal platform for creating scalable value. They will benefit from the combined competencies of Leadec's OT expertise and Microsoft's scalable IT solutions.

“Leadec is a strong partner for the digital transformation of our manufacturing customers in the ‘German Mittelstand’. Leadec’s particular, long-standing and international experience in the manufacturing environment helps our customers to achieve more with the Microsoft Cloud Platform,” says Oliver Gürtler, Head of SME, Member of the Board of Directors, Microsoft Deutschland GmbH.

Reliable process and scalable solutions

Dedicated teams of experts begin with an IIoT strategy assessment at the customers’ sites, including assessment of technical readiness, IoT target architecture, rollout scenarios, roadmap and cost indications for operation and implementation. To show customers what is possible using a real IIoT use case for the factory, at least one minimum viable product (MVP) is also part of the offer.

Leadec has successfully demonstrated the added value of IIoT solutions that can be achieved in various areas. For example, vibration analytics helps prevent downtime and production losses, quality monitoring increases the number of parts released for production and digital waste tracking creates cost transparency. The goal is a state-of-the-art factory performance and scalable value creation on the shop floor.

Service specialist for factories

For 60 years, Leadec has been supporting its customers along the entire production supply chain. The service provider employs about 20,000 people worldwide and is based at more than 300 sites, often directly at the customers' plants and facilities. In 2021 Leadec, which is headquartered in Stuttgart, Germany, earned sales of around EUR 940 million.

SPS in Nuremberg

You can learn more about our IIoT-driven services based on the Microsoft Cloud Platform at the Microsoft partner booth 340 in hall 5 at the Smart Production Solutions (SPS) fair in Nuremberg, Germany, from November 8–10, 2022.

About Leadec

Leadec is the leading global service specialist for factories across their entire life cycle and related infrastructure. The company, which is headquartered in Stuttgart, Germany, employs about 20,000 people worldwide. In 2021 Leadec earned sales of around EUR 940 million. For 60 years, Leadec has been supporting its customers along the entire production supply chain. The service provider is based at more than 300 sites, often directly at the customers' plants and facilities.

Leadec's global services comprise: Engineer (Production Planning & Optimization, Automation and Production IT), Install (Electrical Installation, Mechanical Installation and Relocation), Maintain (Production Equipment Maintenance and Technical Cleaning), Support (Technical Facility Management, Infrastructural Facility Management and Logistics) as well as other local services. The Leadec.os digital business platform is used to record all processes end-to-end and integrate further digital services.

For more information about Leadec go to: www.leadec-services.com

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